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FOR IMMEDIATE RELEASE

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## **LRS® Enterprise Output Server Solution Now Available Through SAP America's IT Transformation Services**

*Solution Helps Customers Increase Efficiencies and Reduce Costs  
Related to Document and Printing Processes*

**Springfield, IL – September 14, 2011** –Levi, Ray & Shoup, Inc. (LRS) today announced its SAP-certified LRS VPSX® V1R1.0 enterprise output server solution is now available to customers as part of the services portfolio offered by SAP America, Inc.'s IT Transformation Services team. The LRS solution helps organizations save money and streamline their document and printing environments. It integrates with the SAP NetWeaver® technology platform and is complementary to SAP's suite of offerings for operations optimization. LRS' VPSX enterprise output server helps customers reduce the total cost of ownership of their document and printing solutions.

"The relationship with SAP America's IT Transformation Services is a natural fit," said John Runions, director of worldwide business development, LRS. "While we share a mutual install base of thousands of large enterprise clients, many are unaware of the savings and benefits of improved output management in an SAP environment. These companies look to field services support to help them further optimize their SAP environments; now these teams will have a certified, integrated solution to recommend to their customers."

Companies spend an estimated one to three percent of corporate revenues on document-related expenses. VPSX enterprise output server software helps companies lower the hard- and soft-dollar costs of managing documents while optimizing document-driven business processes.

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LRS customers report three-year ROI figures of more than 300 percent with a payback period of less than six months, according to a leading independent research and analysis firm (the full study is available for download from the [LRS website](#)).

“Making the LRS VPSX enterprise output server available through our IT Transformation Services team will deliver additional capabilities to customers that will help them to reduce TCO and streamline document and printing processes,” said Jason M. Fox, national vice president, NA IT Transformation Services, SAP America, Inc. “The solution fits well with our operations optimization suite of offerings, through which CIOs, in particular, can reduce operating costs, especially for customers with many printers.”

Customers interested in learning the benefits of the LRS VPSX V1R1.0 enterprise output server used together with SAP solutions are encouraged to contact SAP’s IT Transformation Services team and/or client partners, visit the [SAP EcoHub](#) solution marketplace, or send an email to [SAPpartnership@LRS.com](mailto:SAPpartnership@LRS.com).

#### **About LRS**

LRS is a privately-held U.S. company with corporate headquarters located in Springfield, Ill. Remote offices are located throughout the United States and in key geographic regions around the world. More than half of the Fortune 500 and Fortune 500 Service companies rely on industry-leading LRS solutions, with products in use in over 30 countries. Gartner and other analyst groups recognize LRS as a global IT leader. Software Magazine consistently ranks LRS as one of the top 200 software companies in the world. For more information about LRS, visit [www.VPSX.com](http://www.VPSX.com).

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Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as “anticipate,” “believe,” “estimate,” “expect,” “forecast,” “intend,” “may,” “plan,” “project,” “predict,” “should” and “will” and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.