SAP® Software Sales Division Fact Sheet 2011

Key Differentiators

- Proprietary Tools, Accelerators, and Methodologies
  - S-Imple - SAP Implementation Methodology based on industry Best Practices for rapid deployments
  - PathFinder – Upgrade Accelerator and System Health Check
- Industry specific, certified SAP Business All-in-One solutions for the SME market
- Sound financial success - profitable, independent
- Global delivery model with access to 18 regional sales offices and development centers on three continents
- Multi-faceted client relationships; a vast majority of new clients are referrals from existing customers
- Proven processes and industry certifications (ISO: 9001 and CMMI level 3)
- Development and Testing Partner for SAP Chemical Best Practices – India localization
- Contributing Partner for SAP High-tech Best Practices – United States localization

Market Position

YASH Technologies is a leading enterprise business and technology solutions provider with global reach. We leverage technology and our flexible delivery models to drive performance and business value throughout a customer's enterprise.

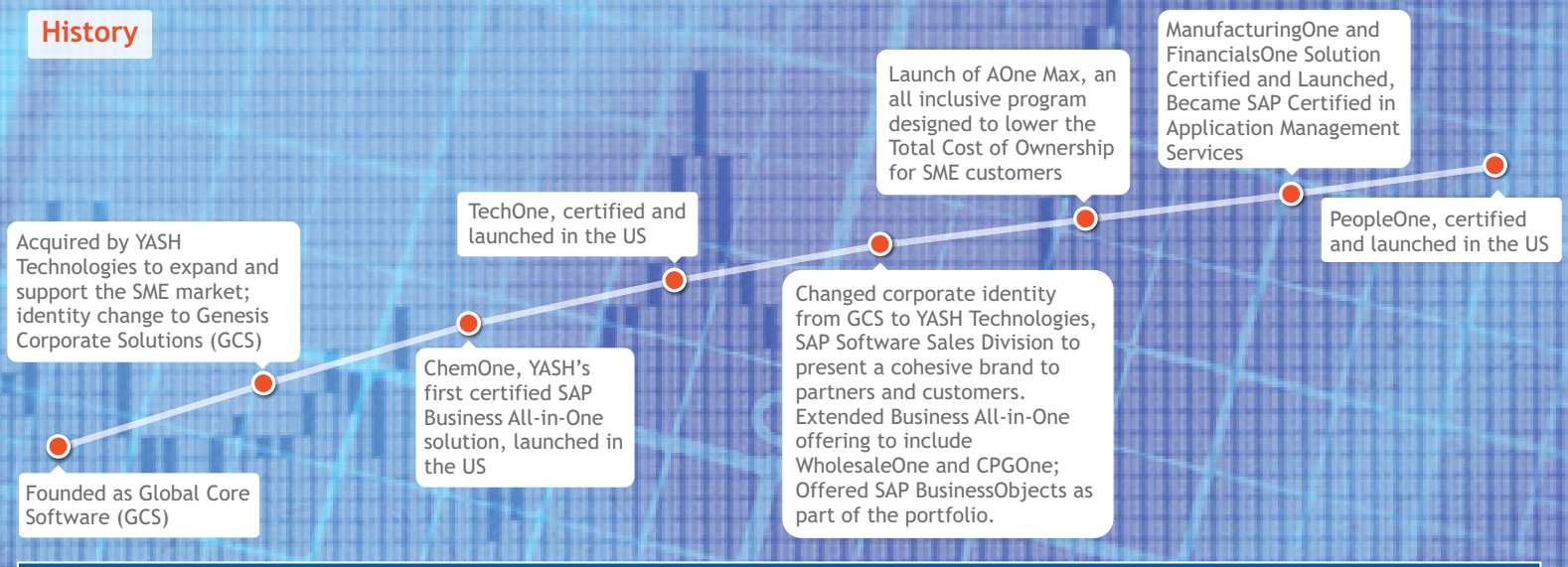
The SAP Software Sales Division of YASH focuses on the small and mid-sized enterprise (SME) segment with Business All-in-One solutions and SAP® BusinessObjects™ suite of products designed to meet their unique needs. As a division within YASH, the Software Sales Division group has access to vast resources including subject matter and domain experts, as well as competency centers within the greater SAP practice.

Value Proposition

YASH helps customers leverage technology to gain business advantages. By offering end-to-end business and technology solutions, YASH as a strategic partner can manage the entire lifecycle of an initiative as well as drive the strategic IT road-map for an organization to ensure it aligns with the business direction and objectives.

Customers experience many benefits by working with YASH as their single source partner. From consulting and license sales to services and managed support, customers receive cost effective, world-class solutions and services. The same leading tools, methodologies, and best practices leveraged at larger enterprise customers are made available to YASH's SME customers. This allows our customer to achieve a competitive advantage in their market without having to sacrifice high level standards of quality.

History



SAP Software Sales Division Offerings

SAP Business All-in-One

CPGOne | TechOne | ChemOne | PeopleOne | ManufacturingOne | FinancialsOne | WholesaleOne

SAP® BusinessObjects™

- **Crystal Reports -** Leverage a complete report management solution
- **SAP BusinessObjects Dashboards** - Formerly Xcelsius, users can quickly understand, collaborate, and act on key business information
- **SAP BusinessObjects Edge BI -** Deploy and use different business intelligence functions to complement growing business needs

AOne Max

Complete, extended program that includes a Business All-in-One solution, application management support services, a hosted environment, and finance options

Extended SAP ERP Best Practices

- Manufacturing
- Financial Services
- Finance and Control (FICO)

**Enterprise services are available*

Major Enterprise Service Offering

- Application Management Services—Development, Maintenance, Optimization
- Business and Technology Consulting
- Systems Integration
- Outsourcing—Business Process, Infrastructure, Application, Testing and Quality Assurance
- ERP, CRM, BI/DW, SCM, Portals, Security, ECM

Industry Focus

Chemical, Consumer Goods, High-tech Software, Manufacturing, Wholesale Distribution

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SAP Gold Partner | SAP Partner | SAP® Certified in Application Management Services | SAP BusinessObjects Gold Partner

YASH Technologies

www.yash.com/contactus

Global Presence - USA | EU | MEA | APAC • California | Illinois | Massachusetts | Missouri | New York
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